

## Edelweiss BSE Internet Economy Index Fund

(An open-ended index scheme replicating BSE Internet Economy Index)

### A day in India's internet economy



3.7 Cr + trades executed everyday

UPI

**60cr+ transactions** performed daily

**Food orders** 

>5 Lakh orders received on-going basis



**Daily ticket booking** 

>12.4 Lakh daily ticket bookings via IRCTC

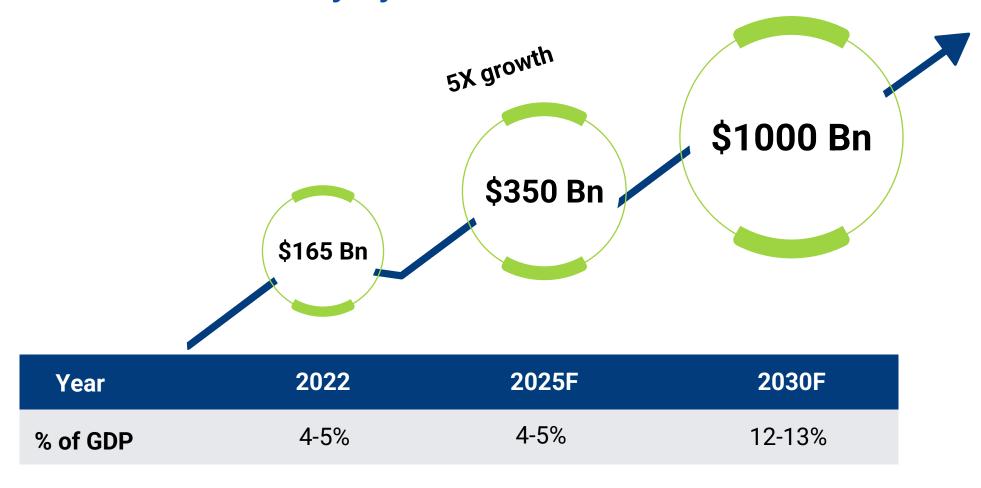
**Internet Data** 

7.2 Crore GB daily consumption

Source: NPCI, TRAI, NSE, BSE, IRCTC

# India's Digital Economy: USD 1 trillion Growth Story by 2030



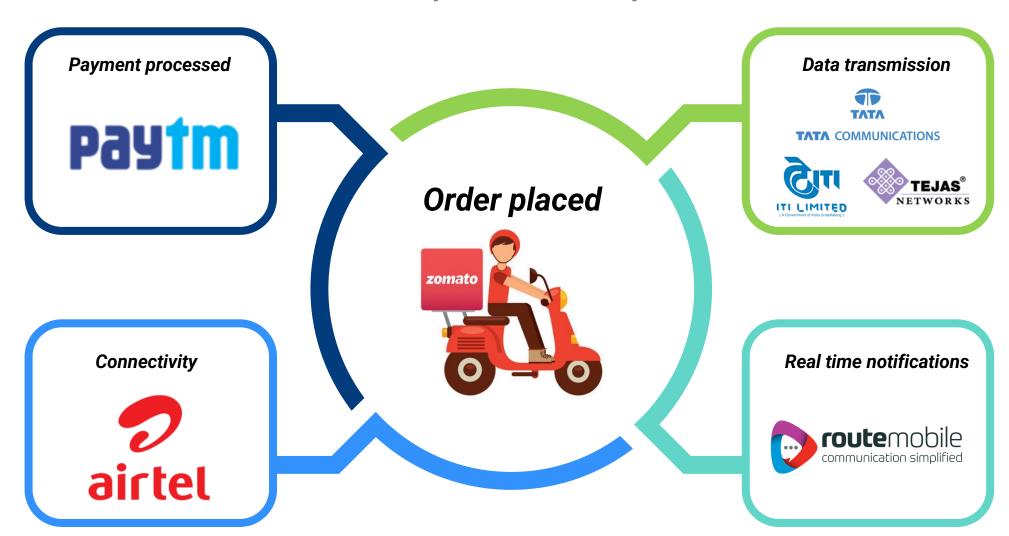


- Expanding 4X faster than overall GDP growth
- High user penetration and volume driving exponential growth

### From Click to Plate: Tech chain fueling your food cravings



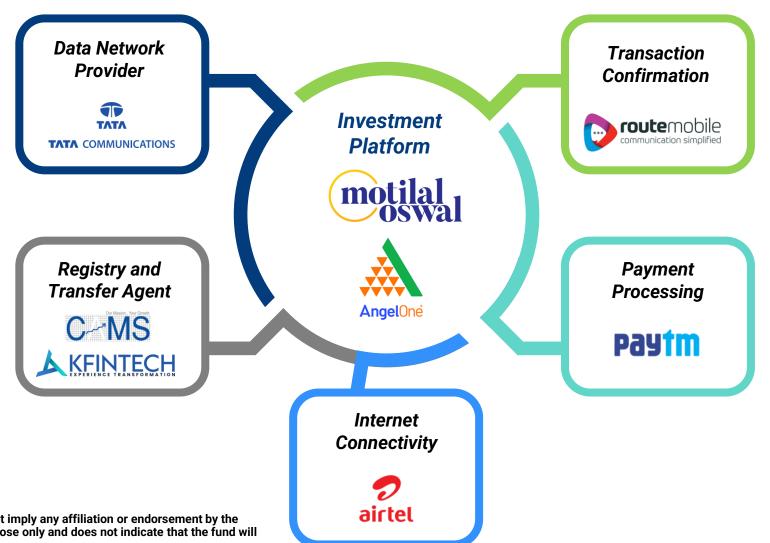
Tech-driven ecosystem behind every online order



# Modern investment: Where every click is powered by market leaders



**Tech-enabled ecosystem supporting every transaction** 



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## About Edelweiss BSE Internet Economy Index Fund



### **About BSE Internet Economy Index**



#### **Constituent Selection:**

- 1. Eligibility
- Stocks forming part of BSE 500 Index
- Stocks belonging to predefined sub-industries
- 2. Maximum 3 companies from the sub-industries will be selected, maximum 33 stock universe.
- 3. Eligible stocks are then ranked based on average 6-Month daily float-adjusted market capitalization.
- 4. Top 20 companies based on 6-month average free-float market capitalization is selected.
- 5. The Index will be reconstituted semi-annually in June & Dec and rebalanced quarterly.
- 6. For Stockbroking and Allied sub industry, companies that derive high percentage of revenues coming from digital broking platform/Capital Markets/broking and depository operations are preferred.

#### **Constituent Weighting**:

Constituents are weighted by float-adjusted market capitalization, subject to an individual stock weight cap of 15%, applied at each calendar quarter end\*

#### **Sub-Industries (#11):**

E-Retail/E-Commerce	Financial Technology (Fintech)
Internet & Catalogue Retail	Telecom – Cellular & Fixed line services
E-Learning	Other Telecom Services
Digital Entertainment	Stockbroking and Allied
Exchange and Data Platform	Telecom – Equipment & Accessories
Depositories, Clearing Houses and Other Intermediaries	

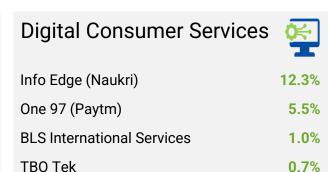
### A solid network: Each player strengthens others



## Platform: Enablers

E-commerce & Retail	
Zomato	13.7%
FSN E-Commerce (Nykaa)	5.4%
Indiamart Intermesh	1.4%

1.6%
2.7%
2.0%



## Service: Facilitators



Market Infrastructure	<u>iii</u>
Multi Commodity Exchange Of India	6.0%
IRCTC	4.9%
Indian Energy Exchange	3.0%

## **Infrastructure: Foundation**

Telecom Networks	
Bharti Airtel	14.7%
Tata Communications	4.1%
Bharti Hexacom	2.4%
Tejas Networks	1.3%
ITI	0.5%

Source:AIPL. Data as on 31st March 2025

### **Pure-play internet focused theme**



BSE Internet Economy Index has 0% allocation towards traditional IT companies while other indices are heavily skewed.

	BSE Internet Economy TRI	Nifty India Digital TRI	BSE Teck TRI	Active Tech Funds (Avg)
Traditional IT*	0%	45.96%	69.81%	47.17%
11 industries of BSE Internet Economy Index	100%	50.42%	26.37%	32.87%

### Top 10 holdings of each index



#### **BSE Internet Economy Index**

#### **Company Name Index Weight** Bharti Airtel Ltd. 14.7% **Zomato Limited** 13.7% Info Edge (India) Ltd. 12.3% PB Fintech Limited 11.6% Multi Commodity Exchange Of India 6.0% One 97 Communications Limited 5.5% **FSN E-commerce Ventures Limited** 5.4% Indian Railway Catering And Tourism 4.9% Corporation 4.1% Tata Communications Ltd. Computer Age Management 3.9% Services

#### **Nifty India Digital Index**

Company Name	Index Weight
Info Edge (India) Ltd.	7.64%
Bharti Airtel Ltd.	7.61%
PB Fintech Ltd.	7.50%
Tata Consultancy Services Ltd.	7.49%
HCL Technologies Ltd.	7.45%
Infosys Ltd.	7.33%
Eternal Ltd. (Zomato)	7.31%
Tech Mahindra Ltd.	5.25%
One 97 Communications Ltd.	4.37%
Wipro Ltd.	4.35%

#### **BSE Teck Index**

Company Name	Index Weight
Infosys Ltd.	26.46%
Bharti Airtel Ltd.	21.89%
Tata Consultancy Services Ltd.	17.23%
HCL Technologies Ltd.	7.95%
Tech Mahindra Ltd.	4.26%
Wipro Ltd.	3.50%
Persistent Systems Ltd.	2.75%
Coforge Limited	2.53%
PB Fintech Limited	2.48%
Indus Towers Limited	2.08%

Source: ACEMF, AIPL,NSE. Data as on 31st March, 2025

#### **Performance**



#### **Trailing Performance**

Period	BSE Internet Economy TRI	BSE 500 TRI	Excess Return
1Y	16.9%	9.6%	7.3%
3Y	17.9%	4.1%	13.8%
5Y	35.4%	24.2%	11.2%

#### **Calendar Year Performance**

Period	BSE Internet Economy TRI	BSE 500 TRI	Excess Return
CY 2019	-6.5%	11.1%	-17.6%
CY 2020	50.1%	46.5%	3.5%
CY 2021	55.7%	51.7%	4.0%
CY 2022	-25.1%	-17.7%	-7.3%
CY 2023	46.6%	21.1%	25.5%
CY 2024	53.3%	24.3%	29.1%
CYTD 2025	-15.9%	-10.8%	-5.2%

#### **Performance**



#### **Trailing Performance**

Period	BSE Internet Economy TRI	BSE 500 TRI	Nifty India Digital TRI	BSE Teck TRI
1Y	16.9%	9.6%	8.5%	6.0%
3Y	17.9%	4.1%	10.2%	13.8%
5Y	35.4%	24.2%	30.2%	26.3%

#### **Calendar Year Performance**

Period	BSE Internet Economy TRI	BSE 500 TRI	Nifty India Digital TRI	BSE Teck TRI
CY 2019	-6.5%	11.1%	-2.6%	9.0%
CY 2020	50.1%	46.5%	50.0%	18.4%
CY 2021	55.7%	51.7%	57.8%	31.6%
CY 2022	-25.1%	-17.7%	-26.4%	4.8%
CY 2023	46.6%	21.1%	40.0%	26.5%
CY 2024	53.3%	24.3%	34.6%	15.8%
CYTD 2025	-15.9%	-10.8%	-14.7%	-4.4%

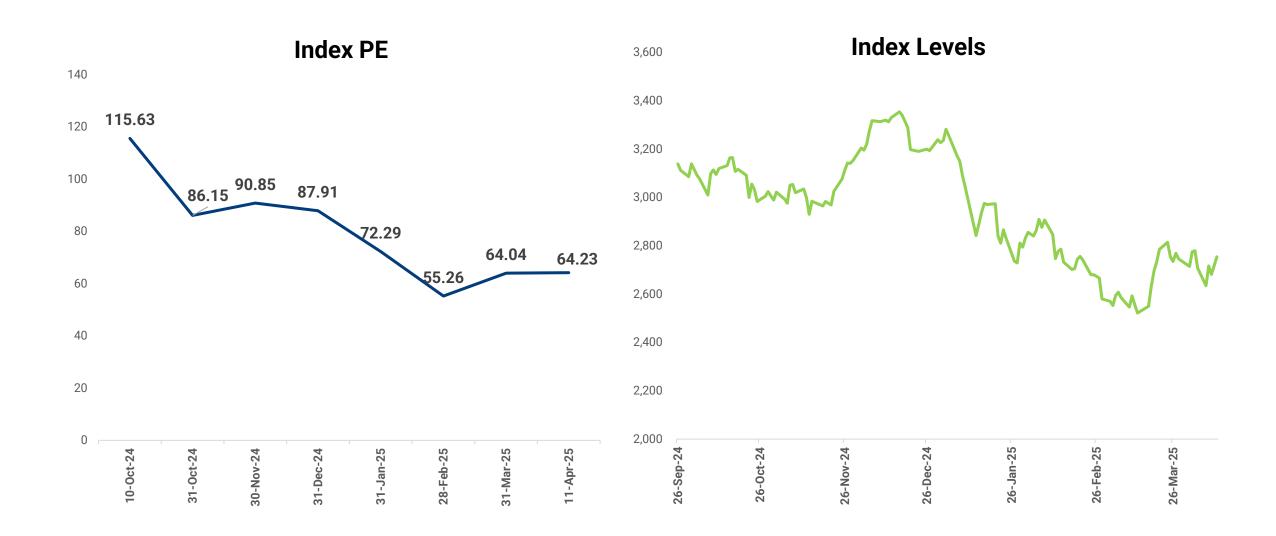
### **SIP Performance**



Period	BSE Internet Economy TRI	BSE 500 TRI	Nifty India Digital TRI	BSE Teck TRI
3Y	27.4%	13.8%	16.8%	11.0%
5Y	24.6%	17.1%	17.6%	13.4%

### **Recent performance overview**





Source : BSE, AIPL

### **Recent performance overview**



	Period/ scenario		
	Highest point of BSE 500 Tariff related fall the t		Performance across the tariff related announcement period
	26th Sep'24 to 11th Apr'25	2 <sup>nd</sup> Apr'25 to 7th Apr'25	2nd Apr'25 to 11th Apr'25
BSE 500 TRI	-15.11%	-5.36%	-2.37%
BSE Internet Economy Index	-12.27%	-5.05%	-0.77%
Nifty Digital	-18.00%	-7.85%	-5.70%
BSE Teck	-18.66%	-8.06%	-6.64%
Active technology funds (avg)	-34.95%	-8.01%	-5.74%

### **Portfolio Snapshot**



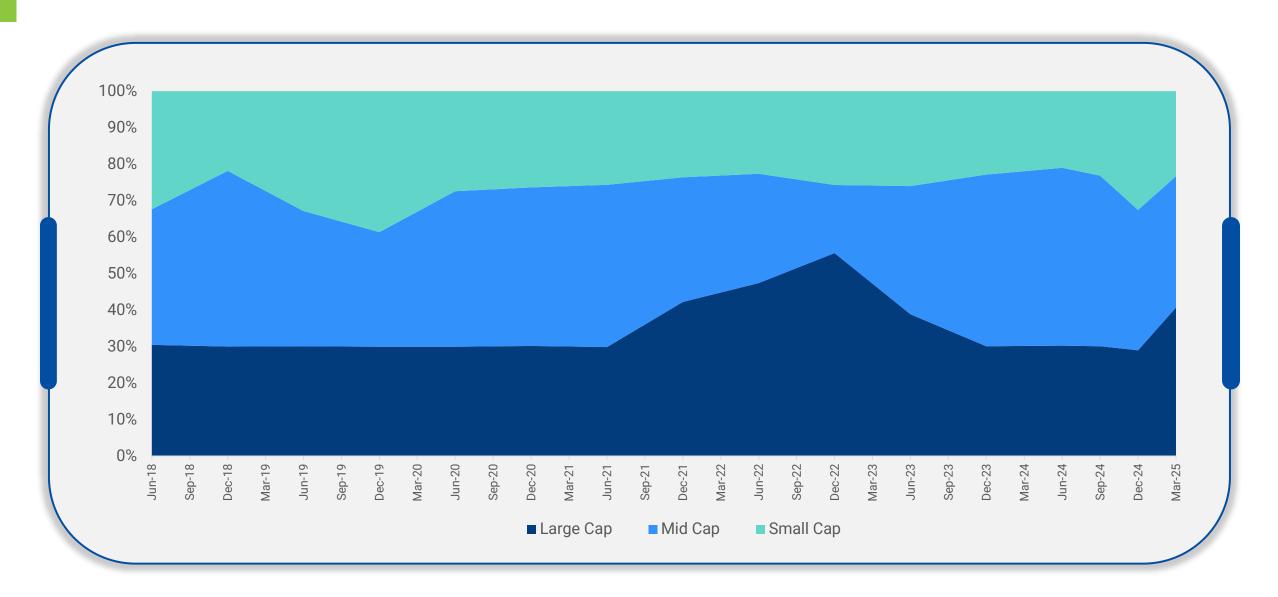
Sr No.	Company Name	Weight (%)
1.	Bharti Airtel	14.7%
2.	Zomato	13.7%
3.	Info Edge (Naukri)	12.3%
4.	PB Fintech (Policy Bazaar)	11.6%
5.	Multi Commodity Exchange Of India	6.0%
6.	One 97 (Paytm)	5.5%
7.	FSN E-Commerce (Nykaa)	5.4%
8.	IRCTC	4.9%
9.	Tata Communications	4.1%
10.	Computer Age Management Services (CAMS)	3.9%

Sr No.	Company Name	Weight (%)
11.	Indian Energy Exchange	3.0%
12.	Angel One	2.7%
13.	Kfin Technologies	2.6%
14.	Bharti Hexacom	2.4%
15.	Motilal Oswal Financial Services	2.0%
16.	Indiamart Intermesh	1.4%
17.	Tejas Networks	1.3%
18.	BLS International Services	1.0%
19.	TBO Tek	0.7%
20.	ITI	0.5%

Source: AIPL. Data as on 31st March 2025.

### **Market Capitalisation**





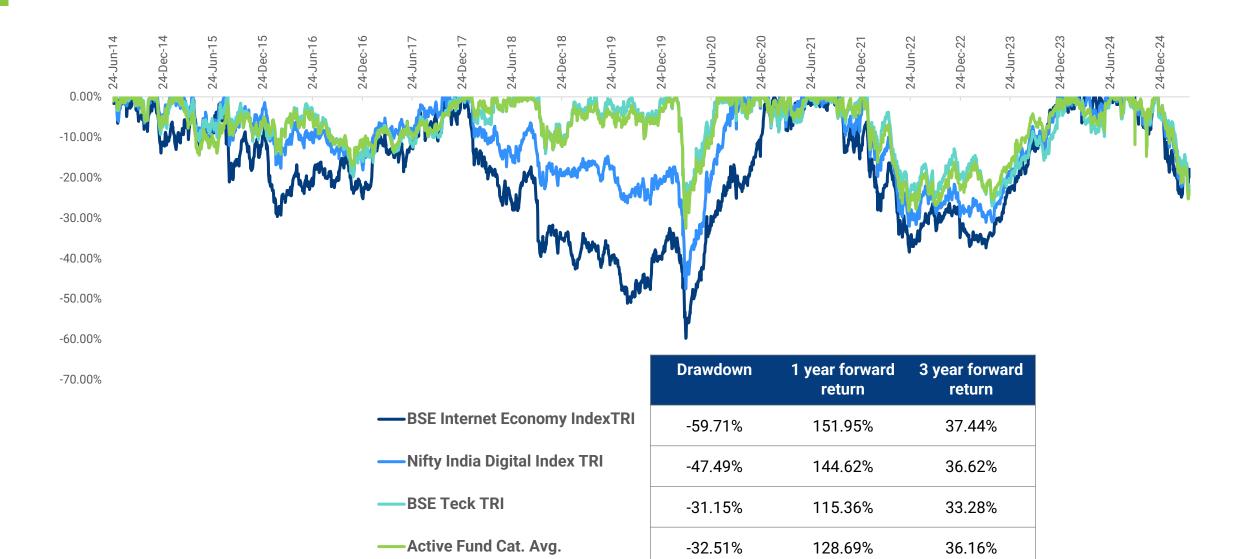
Source: AIPL. Data as on 31st March 2025.

## **Annexure**



### Performance: Recovery post drawdown





### **Comparison with Active Tech Funds**



Weight

19.20%

9.79%

9.50%

7.42%

4.70%

4.06%

4.06%

3.63%

3.34%

2.68%

68.38%

Period	BSE Internet Economy TRI	Fund A	Fund B	Fund C
1Y	16.90%	8.82%	5.78%	1.94%
3Y	17.90%	4.78%	5.22%	4.56%
5Y	35.40%	31.77%	29.00%	28.96%

	Company Name	weignt
	Bharti Airtel Ltd.	14.7%
	Zomato Limited	13.7%
(0	Info Edge (India) Ltd.	12.3%
nts	PB Fintech Limited	11.6%
titue	Multi Commodity Exchange Of India	6.0%
op 10 constituents	One 97 Communications Ltd.	5.5%
	FSN E-commerce Ventures Ltd.	5.4%
op 1	Indian Railway Catering And Tourism Corporation	4.9%
Ĕ	Tata Communications Ltd.	4.1%
	Computer Age Management Services	3.9%
	Total	82.10%

Company Name	Weight
Infosys Ltd.	19.40%
Tata Consultancy Services Ltd.	13.24%
Bharti Airtel Ltd.	14.83%
LTIMindtree Ltd.	5.55%
HCL Technologies Ltd.	4.87%
Tech Mahindra Ltd.	4.83%
Eternal Ltd. (Zomato)	2.88%
Wipro Ltd.	2.74%
Persistent Systems Ltd.	2.00%
Mphasis Ltd.	1.88%
Total	72.22%

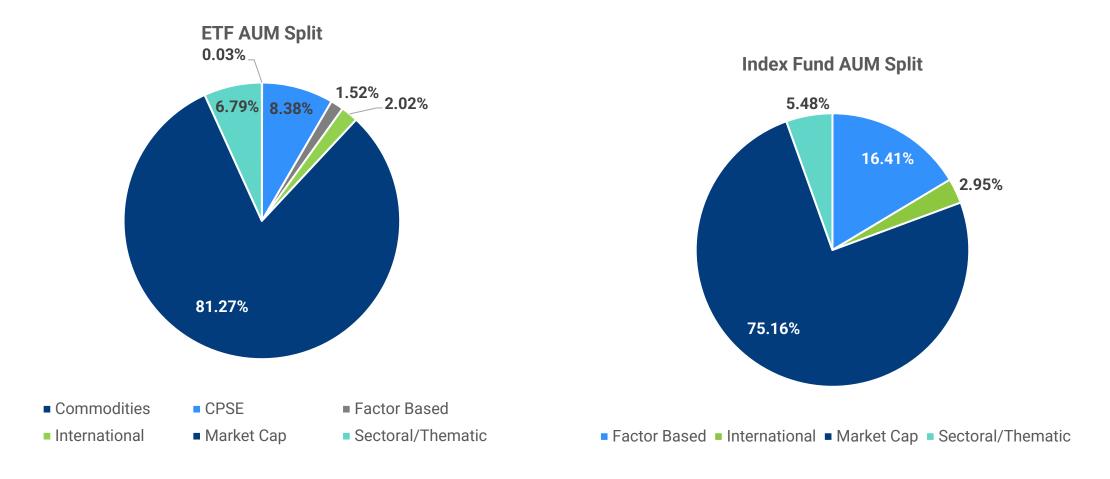
Company Name	Weight	Company Name
Infosys Ltd.	19.83%	Infosys Ltd.
Tata Consultancy Services Ltd.	13.57%	Bharti Airtel Ltd.
Tech Mahindra Ltd.	9.22%	Tata Consultancy Services Ltd.
Wipro Ltd.	7.82%	Tech Mahindra Ltd.
HCL Technologies Ltd.	7.22%	LTIMindtree Ltd.
Eternal Ltd. (Zomato)	5.33%	HCL Technologies Ltd.
LTIMindtree Ltd.	4.04%	Eternal Ltd. (Zomato)
Persistent Systems Ltd.	3.81%	Coforge Ltd.
Firstsource Solutions Ltd.	3.13%	Cyient Ltd.
Bharti Airtel Ltd.	2.32%	Firstsource Solutions Ltd.
Total	76.27%	Total

Source: ACEMF, AIPL. Data as on 31st March, 2025. Top 3 active technology funds based on 5 year returns as on 31st March 2025 considered. Past performance may or may not be sustained in future. 1% as expense has been deduced from BSE Internet Economy Index returns provided.

### Limited investment opportunities in themes



#### ETFs and Index funds dominated by market cap indices



### **Key competitive moats**



#### **Telecom & Infrastructure**

Bharti Airtel Ltd. – Leading telecom company operating across 18 countries (M Cap – 11.2 lakh Cr)

35.2 Cr+ subscriber base with 37.9% market share | Present in 2 out of 3 high value homes | Presence in 17 countries

**Tata Communications Ltd.** – Handles enterprise data networks (M Cap –44.8k Cr) Connects businesses to 80% of the world's cloud giants and every 4 out of 5 mobile subscribers | 70+ Crores Voice Subscribers | Present in 190+ Countries

**Tejas Networks Ltd.** – Telecommunications network equipment provider (M Cap – 15K Cr) Strategic Tata Group Backing | 75+ Country Presence | Targeting key opportunities in wireless and wireline space

ITI Ltd. – Engaged in the manufacturing, trading and servicing of telecommunication equipment (M Cap – 26K Cr)

- •Strong government backing benefits from long-term contracts, including for critical infrastructure projects like telecom and defense systems
- •ITI produces a broad range of telecom and defense-related products, such as switches, routers, energy meters etc which reduce dependency on any single sector

**Bharti Hexacom** - Provides consumer mobile services, fixed-line telephone and broadband services (**Mcap** – **82k cr**) |  $\sim$ 28 Million customers |  $\sim$ 25,700+ Network towers |  $\sim$ 79,800+ Mobile broadband base station

#### **Financial Services & Fintech**

- PB Fintech Ltd. Leading digital platform for insurance and lending products (M Cap 76k Cr)
- 93% Insurance Web Aggregator Share
- 70% Traffic Without Paid Promotion
- 174+ Lakh transacting consumers
- PAYTM (ONE97) Digital payments and financial services platform (M Cap 56k Cr)
- 10+ Crore monthly active users
- 30+ Lakh Merchant Network
- Continuous innovation in mobile payments and digital infrastructure
- \* Angel One Ltd. Fintech company providing financial solutions (M Cap 22.2k Cr)
- >1/5<sup>th</sup> of market share
- ~75 Lakhs Active Users
- Top-3 Discount Broker
- Motilal Oswal Financial Services Ltd. One of the renowned broking based company offering wide range of financial services (M Cap 41k Cr)
- Diverse offerings across capital markets, asset & wealth management, housing finance, and private equity.
- AUM of Rs. 4,10,000 cr and 16,00,000+ customers

### **Key competitive moats**



#### **Digital Marketplaces**

- Zomato Ltd. Multinational restaurant aggregator and food delivery company (M Cap 2.3 lakh Cr)
- 55% Food Delivery Market Share
- 2.47 Lacs average active monthly food delivery restaurant partner
- Turned profitable within 5 years of operation
- Info Edge (India) Ltd. Internet company providing platform for marriages and job seekers (M Cap -90k Cr)
- Naukri: 75% Job Portal Share
- 24.5K resumes uploaded daily
- 20+ Years Brand Trust
- FSN E-Commerce Ventures Ltd. Fintech company selling cosmetic and beauty products (M Cap –55k Cr)
- 30% Beauty E-commerce Share
- 6,700+ Brands
- Omnichannel presence with 3.3 Cr cumulative customer base

#### **Digital Marketplaces**

- IndiaMART InterMesh Ltd. Online B2b marketplace connecting buyers with suppliers (M Cap – 13k Cr)
- 60% B2B Marketplace Share
- 50% repeat buying rate
- 80 Lakhs+ supplier base
- \* TBO Tek Ltd.- Operates online platforms providing access to global travel inventory from airlines, hotels, and other suppliers. (Mcap 12k cr)
- Services over 20,000 travel agents and 45,000+ annual transacting buyers
- Tie up with 7+ lakh hotels across 47+ countries
- Strong international footprint, contributing 44% of total revenue
- Monopoly in Rail E-ticketing
- >12.4 Lakhs + daily ticket booking
- Tickets booked digitally are more than 83%
- \* BLS International Ltd. Leading player providing Government-to-citizen (G2C) services (M Cap 16.6k Cr)
- Largest global player in Visa/Passport/Consular/Citizen Services with 19+ years
- Broad network spanning across 66+ countries
- 3.6 Cr applications processing annually

### **Key competitive moats**



#### **Infrastructure & Services**

- Multi Commodity Exchange (India) Ltd. India's largest commodity derivatives exchange (M Cap 30k Cr)
- Platform for trading metals, bullion & energy futures/options
- ~98% market share in commodity derivatives
- 3<sup>rd</sup> largest commodity options exchange in the world
- \* Computer Age Management Services Ltd. India's largest MF Transfer agency (M Cap 20k Cr)
- ~70% market share in RTA (Mutual Fund)
- 40-Year Industry Experience
- Unique investor Y-o-Y growth of 31% vs 24% of Industry

#### **Infrastructure & Services**

- Kfin Technologies Ltd. Scaled platform with integrated Fund Accountant and RTA capabilities (M Cap 20k Cr)
- ₹22.3 tn AAUM serviced
- ~ 48% market share in issuer solutions
- Servicing 70 international clients
- Indian Energy Exchange Ltd. Power exchange co providing electricity trading platform (M Cap –17k Cr)
- 84% market share in Tech-led electricity Marketplace
- · Large capacity addition in Renewable energy and storage with declining costs
- ~30% volume growth since 2008

### **Smartphone growth potential**



With one of the lowest smartphone penetration rates, India holds significant potential

Country	Smartphone Users (cr)	Total Population (cr)	Smartphone Penetration
China	105	142	74%
India	69.2	141	49%
United States	31.1	33.8	92%
Indonesia	21.3	27.4	78%
Brazil	18.2	21.4	85%
Russia	12.8	14.3	90%
Nigeria	12.3	21.3	58%
Japan	10.3	12.6	82%

2<sup>nd</sup> largest

smartphone market in the world with

~70 crore

smartphone users

84% of India's mobile phone users have smartphones

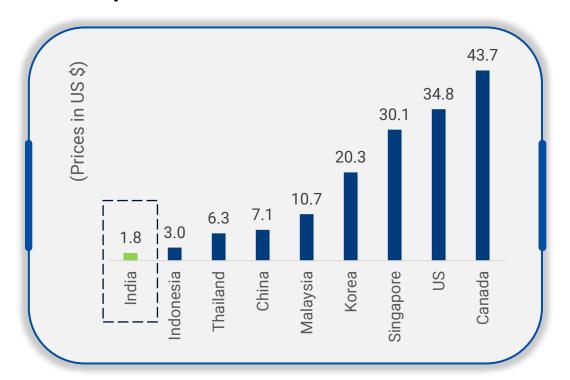
Source: Statista 25

### **Growing Connectivity**



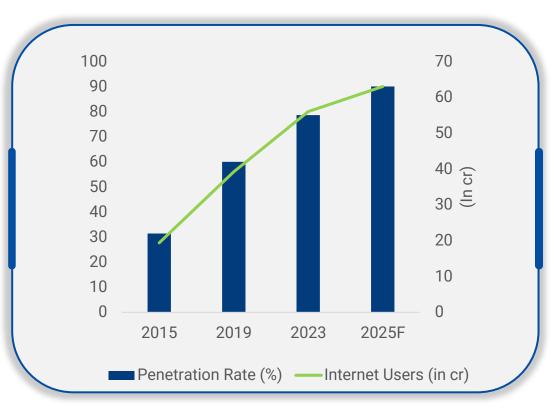
#### Rapidly increasing internet users create powerful growth for the digital economy

Cheap internet access vs other countries



World's second-largest internet user base.

Reach continues to expand.



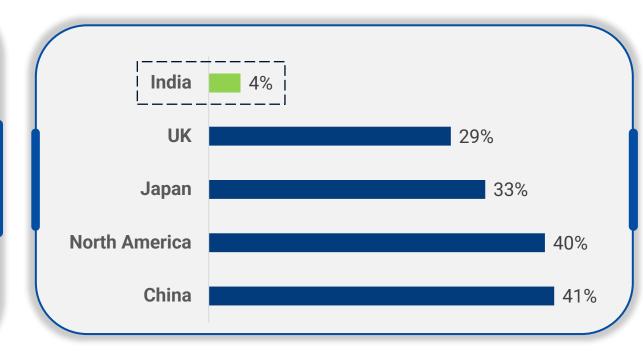
### **Data Powers India's Digital Journey**



In Data Consumption, India is well ahead of the world's largest digital economies.

	India	China	World	USA
Average hours/day spent online	6.5	5.5	7	7.1
Average hours/day spent on social media	2.8	2	2.5	2.3
Average hours/day spent watching online videos	1.6	1.5	1.1	1.3
Number of real-time transactions per capita per year	65	12	25	8

## However, 5G penetration is among the lowest



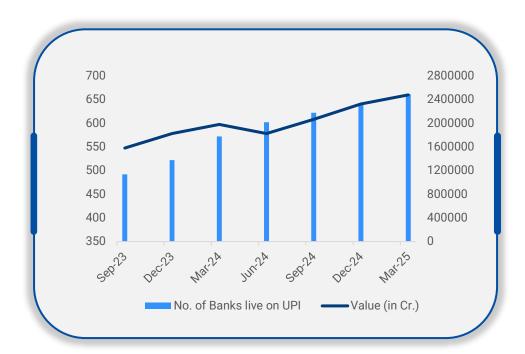
Source: GSMA 27

### Infrastructure boosting digital inclusion

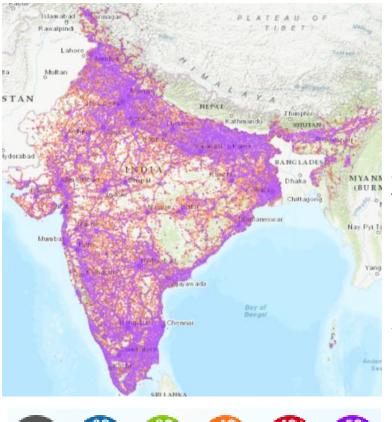


#### UPI

- UPI accounts more than 75% of total transaction volume of India's retail digital payments
- \* 40% of transactions are performed digitally
- \* >INR 20 lakh cr transaction value



#### Telco Investment



Investment for expanding coverage

Spends of ₹3L cr by 2024 for pan-India 5G.

Fiber for enhancing speed & reliability

45L km fiber by 2027, 50% tower fiberization

 Government Support for promoting adoption and digital inclusion

Digital services across 95% villages by 2025













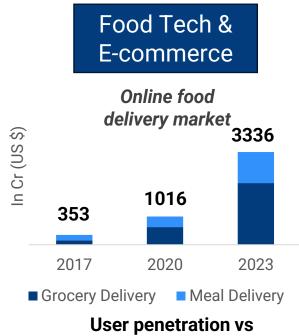
### India's significant capability and opportunity to expand



#### STEM Graduates

After China, India produces the highest STEM candidates around 26 Cr across the globe

Top Countries	% of Graduates in STEM field
China	41%
Russia	37%
Germany	36%
Iran	33%
India	30%
France	26%

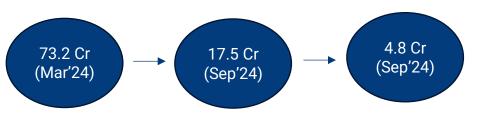


### User penetration vs Top 5 countries

Top Countries	User penetration
United States	72.3%
China	69.4%
Netherlands	68.5%
South Korea	67.5%
Denmark	67.1%
India	26.8%

Digital Broking

#### **Target Addressable Market**



12.2% of total population 3.3% of total population

Individual Pan card holders

India Demat Accounts

**Active Clients\*** 

Top Countries	% of people investing in stock markets
United States	55%
United Kingdom	33%
China	13%
India	3%
Brazil	2%
Indonesia	1%

## **Key fund terms**



Scheme Name	Edelweiss BSE Internet Economy Index Fund
Scheme Type	An open-ended index scheme replicating BSE Internet Economy Index
Investment Objective	The investment objective of the scheme is to provide returns before expenses that closely correspond to the total returns of BSE Internet Economy Total Return Index, subject to tracking errors.
Benchmark	BSE Internet Economy TRI
NFO Period	25 <sup>th</sup> April 2025 to 9 <sup>th</sup> May 2025
Fund Manager	Mr. Bharat Lahoti
Minimum Application	Minimum subscription amount of Rs. 100 and in multiples of Re. 1 thereafter.
Exit Load	<ul> <li>If the units are redeemed/switched out on or before 30 days from the date of allotment – 0.10%.</li> <li>If the units are redeemed/switched out after 30 days from the date of allotment – Nil</li> </ul>

For more details, refer the SID.

#### Risk-o-meter

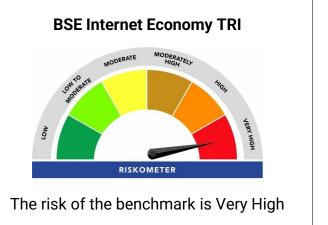


### Edelweiss BSE Internet Economy Index Fund is suitable for investors who are seeking\*:

- Long-term capital appreciation
- Passive Investment in equity and equity related securities replicating the composition of BSE Internet Economy Total Returns Index, subject to tracking errors.
  - \*Investors should consult their financial advisors if in doubt whether the product is suitable for them.



The risk of the scheme is Very High



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Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

# Thank you!

